

TRAVEL AGENCY TRANSITION – TRAVELER READINESS SESSION

JUNE 18, 2024

INTRODUCTIONS



UW Team

- Elizabeth Dressel ATP Expenses Design Team Co-Lead & Co-Director of Travel
- Becky Kopidlansky Interim Co-Director of Travel
- Terry Wilson Travel Manager, UW Madison
- Alma Ramirez Regional Travel Manager
- Alyssa Totoraitis Regional Travel Manager
- Emily Stoffel Regional Travel Manager

Fox World Travel Team

- Wanda Burdick Director of Operations
- Kayla Kitchner Client Solutions Manager
- Kelly Kuebli Operations Manager, Higher Education Team







Overview of Timeline, Communication & Contact Information

What's Staying the Same & What's Changing

Fox World Travel Product Overview & Demos

Exciting Changes & Anticipated Challenges

Upcoming Webinars & Recap

TRANSITION TIMELINE



Wednesday, June 26	Final day of booking in Concur with Travel Inc.
Thursday, June 27 – Monday, July 1	Concur unavailable
Thursday, June 27 – Sunday, June 30	Travel Inc. must be contacted for any immediate booking or support needs
Monday, July 1	Fox World Travel must be contacted for any immediate booking or support needs
Tuesday, July 2	Concur is available under the new Fox World Travel configuration



REMINDERS ON TRANSITION SPECIFICS

- 1. Encourage travelers to use open/unused ticket credits on file as soon as possible
 - Review of <u>Open Ticket Guidance</u> on Travel Wise
 - All open/unused tickets must be used by end of September
- 2. Travel occurring during the transition dates of June 26 July 1
 - Contact Travel Inc. if changes are needed through June 30th
 - Contact Fox World Travel if changes are needed on or after July 1st
- 3. Reservations booked with Travel Inc. before the July 1st transition date for travel on or after the July 1st Fox go-live date
 - All confirmed bookings will be transferred to Fox World Travel on July 1st. No action is required by the traveler/coordinator
 - If any changes are required, Fox World Travel agents will have booking visibility and can assist
 - Trip name will be visible in Concur, but itinerary may not be, all changes must go through a Fox World Travel agent
 - Concur will be unavailable June 27-July 1

COMMUNICATIONS TO TRAVELERS





Universities of Wisconsin System Administration will send out an email to all Concur users on June 26, 2024.



Important UW Travel Information

Greetings,

You are receiving this communication because you have a Concur profile with Universities of Wisconsin.

As of Monday, July 1st, UW Travel Services will be transitioned from Travel Incorporated to Fox World Travel.

If you have an upcoming air, car, or hotel reservation booked with Travel Incorporated it will be moved to Fox World Travel on July 1st. No action is required by the traveler or travel administrator. All reservations remain valid and confirmed.

Remember to retrieve all <u>Travel Incorporated invoices</u> that are required to be filed with payment mechanisms before the July 1st, 2024 transition date.

Instructions for <u>Travel Inc Invoice Retrieval</u>

As of July 1, 2024, All new reservations should be booked with Fox World Travel or in <u>Concur</u>. We recommend that you save Fox's contact information and bookmark the new link for Concur.

- Fox World Travel contact information: 608-710-4172 or 844-630-3853 or UWtravel@foxworldtravel.com
- Fox World Travel business hours: 7am 7:30pm Central Monday Friday. Additional fees apply after hours.

Universities of Wisconsin Travel Assistance



Employee Service/Individual Trave 608-710-4172 or 844-50-3853 UWtravel@foxworidtravel.com

Group Blocks (10+ travelers) foxgroupblock@foxworldtravel.com

For more information related to the transition to Fox World Travel, please visit our website.

Best Regards,

UW Travel Services

COMMUNICATIONS TO TRAVELERS



Subject Line: Important information for your upcoming UW travel

Greetings,

You are receiving this email because you have an upcoming Universities of Wisconsin trip that was booked with Travel Incorporated.

As of Monday, July 1st, UW Travel Services will be transitioned from Travel Incorporated to Fox World Travel. Travel Incorporated will no longer be available to assist or support your upcoming booking.

All future travel booked with Travel Incorporated will be moved to Fox World Travel on July 1st. **No action is required by the traveler or travel administrator**. All reservations remain valid and confirmed.

- Should the traveler or travel administrator require changes on a booked reservation, Fox World Travel is available to support via phone.
 - If you are a guest of the University, please contact the UW employee that coordinated your travel.
- Fox World Travel contact information: 608-710-4172 or 844-630-3853.
- Fox World Travel business hours: 7am-7:30pm Central Monday-Friday. (Additional fees apply after hours.)
- A credit card, including the security code, must be provided to Fox for any changes that result in a fare increase. Previous credit card data will not be available to Fox agents.
- Fox will work directly with their airline support desks to assist with changes.
- Fox will send a new itinerary with any charges invoiced once the changes are confirmed.

We appreciate your patience during this time of transition. For more information related to the transition to Fox World Travel, please visit our <u>website</u>.

If you have questions or challenges with changing your reservation, don't hesitate to reach out to your university travel contact or <u>campus travel manager</u>.

Best Regards,

UW Travel Services



Universities of Wisconsin System Administration will send out an email to all travelers with a future reservation on June 30th, 2024.





FOX CONTACT INFO – SAVE IT NOW

Fox Employee Service/Individual Travel contact information Higher Education Team:

Local: 608-710-4172 Toll Free: 844-630-3853

- Email: <u>UWtravel@foxworldtravel.com</u>
 - Email and phone monitored 7am 7:30pm CT, M-F by Higher Ed Team
 - Concur Support Chat 8am 5:30pm CT, M-F

Fox Group Block contact information:

Local:	920-933-4180
Email:	foxgroupblock@foxworldtravel.com

*Phone/email will not be live until July 1st. Until then, there will be a recording that directs travelers back to Travel Inc.

Universities of Wisconsin Travel Assistance



Wisconsin.edu/travel uwstraveloffice@wisconsin.edu





Group Blocks (10+ travelers) foxgroupblock@foxworldtravel.com

WHAT WILL STAY THE SAME

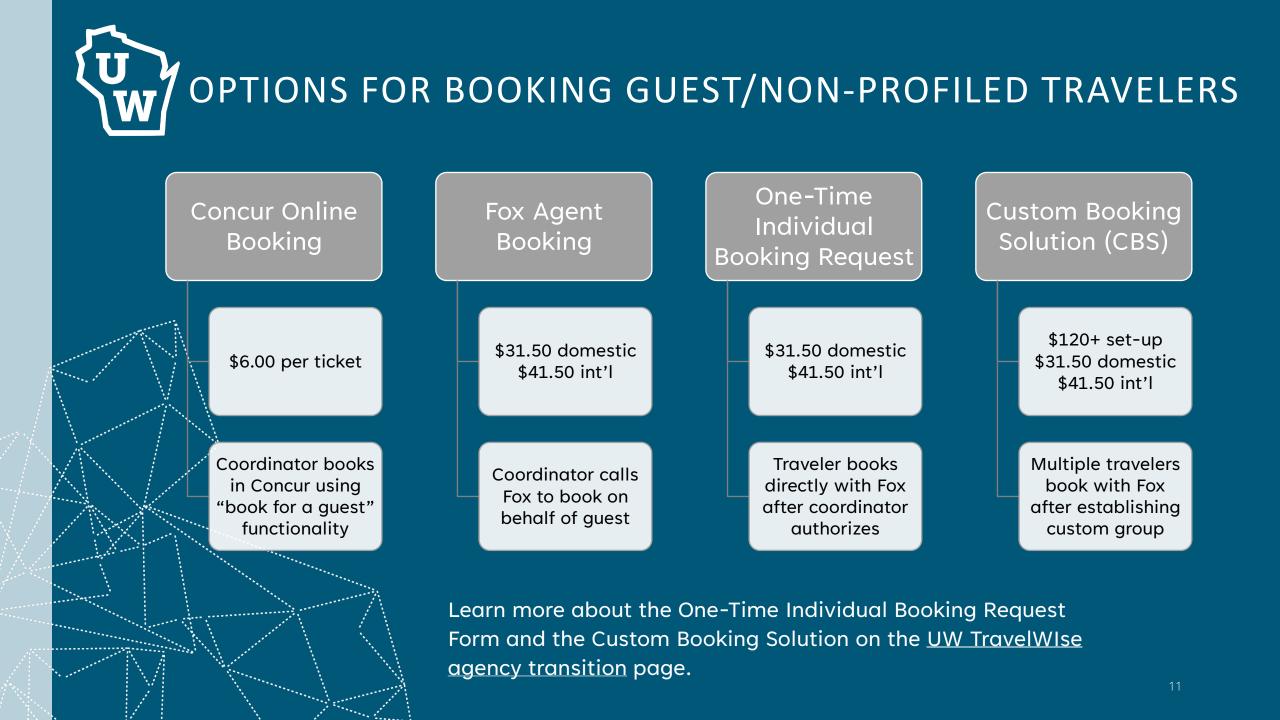


- 1. Concur will continue to be the online booking tool
 - Profiles will automatically transfer from Travel Inc. to Fox World Travel with all personal information, travel arrangers assigned, frequent traveler numbers, etc.
 - UW policy programmed in Concur will continue to match UW policies
 - Booking process will remain the same in Concur, but customized and improved
 - Concur messaging, Concur chat, specialized agency support, processing and invoicing
- 2. UW Travel and Card policies
- 3. Reimbursement processes through SFS.
- 4. Access to search all UW invoices by ticket number or record locator
 - New Fox Portal will include this capability
- 5. Fox World Travel will continue to support Group Travel (10 or more)
- 6. Anthony and Shorts will continue to support NCAA Travel
- 7. UW TravelWIse, per-diem calculator, and other internal tools



WHAT WILL CHANGE

- 1. Required agency provider from Travel Inc. to Fox World Travel
- 2. Invoicing improvements
 - Single invoice will be sent to the traveler and booker
 - Multiple e-itinerary and invoice emails discontinued
- 3. Agent improvements
 - Separate domestic and international support teams
 - International review of agent booked reservations
 - Designated support team of higher-education clients
- 4. Administrative group process discontinued
 - New booking processes
 - Guest Booking requests for single one-off bookings
 - Custom Booking Solution (formerly know as Administrative Groups) individualized policy, process, payment and approval requests



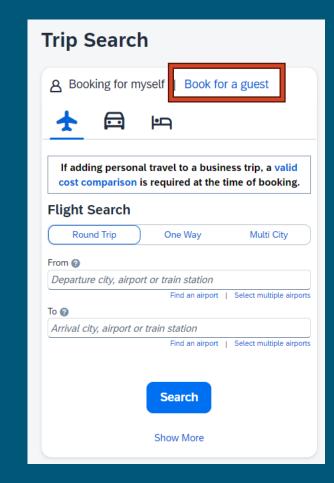


ENHANCEMENTS EXPECTED IN CONCUR

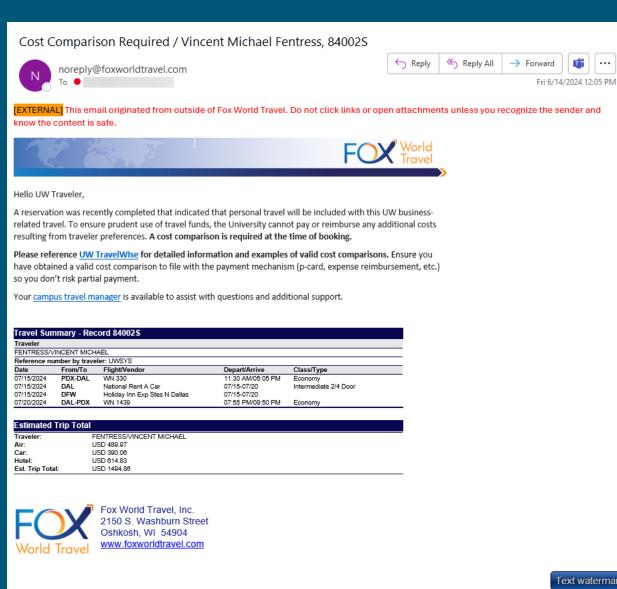
- 1. Concur will remain the UW's Online Booking Tools
 - Employees can book for guests in Concur (lowest cost option)
 - This functionality exists today with Travel Inc and is available to all employees with Concur profiles
 - Concur might have a slightly different look, but overall will remain largely the same to how Concur looked with Travel Inc

Changes:

- Updated verbiage on home screen
- Combining personal trips
- Campus specific requests/programing
- Chat functionality



COST COMPARISON EMAIL







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SERVICE FEE CHANGES



Fee Type	Fox Fee Model - 2024	Travel Inc Fees (Current)	Fox Fees prior to July 2020
Online Domestic	\$6.00	\$3.75	\$8.25
Online Int'l	\$6.00	\$3.75	\$18.25
Online car/hotel only	\$0.00	\$0.00	\$4.00
Cancellation of online booking by agent	\$0.00	\$0.00	\$10.00
Agent Touch Fee	\$0.00	\$0.00	\$10.00
Agent Domestic	\$31.50	\$18.00	\$25.00
Agent Intl	\$41.50	\$18.00	\$32.00
After-Hours	\$20.00	\$18.00	\$15.00
Custom Booking Solution (CBS) Annual Set-up*	\$120.00 minimum, additional fees may apply	N/A	N/A
*Custom Booking Solution is not surrontly available	and will be developed based.	•	

*Custom Booking Solution is not currently available and will be developed based on need.

UW Overall (Systemwide) Transaction Type	% of Transactions
Online	60.5%
Agent Domestic	29%
Agent Int'l	10.4%

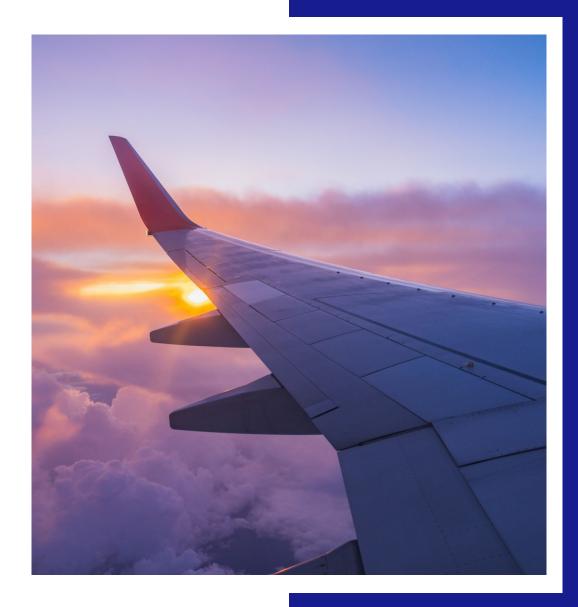
Group Block Air Ticket Transaction	
Group Air sourcing and pre-ticketing*	\$205.00
Each domestic airline ticket issued or exchanged.	\$42.25
Each international airline ticket issued or exchanged.	\$49.25
Non-Air Sourcing Fee	
Nonrefundable sourcing fee paid when sourcing is requested.	\$100.00
Employee Travel Services Unused Ticket Exchanges	
Each domestic airline ticket issued or exchanged directly with an agent.	\$51.00
Each international airline ticket issued or exchanged directly with an agent.	\$65.00
Fox Emergency Service per call surcharge.	
Hours: 7:30pm – 7:00am CST, holidays and weekends.	\$20.00
Per void, refund or cancellation.	\$10.00
*Paid as a fee each time sourcing is requested. If group is ticketed, sourcing fee can either be applied against ticketing fees or refunded. If group is not	
ticketed, the sourcing fee is nonrefundable.	
Airline sourcing quotes expire at varying times (based on carrier policy),	
typically between 30-45 days from the initial quote. If quote expires prior to	
confirming group and a new sourcing is requested, an additional \$205	
sourcing fee will be charged.	

Universities of Wisconsin

Fox World Travel Reintroduction

June 18th, 2024





HOW IS THE TRAVELER EXPERIENCE DIFFERENT AT FOX?

TRAVELER UNDERSTANDING

- Net Promoter Score
- Voice of the traveler

EXPERIENCE MATTERS

- Higher travel program compliance
- Cost savings
- Employee retention and productivity



FOX World Travel		SITIES INSIN				INVOICE
If you need help, please call 24/7/365 608-710-4172 844-630-3853 or try our Live Chat	JANE M D	OE (UW CAMPUS)				
		Hotel Information		//		
		- minor The Mill	EM	BASSY SUITES GRAND RAP		
light Information	\rightarrow	*710 MONROE AVENUE	2 Nights, 1 Adults	Check In		
s reservation may be non-refundable/non-transferable.		NW*GRAND RAPIDS*MI*49503*16165125	700	Check Out	Expense Summary	
ange fees may apply.		Confirmation			DODUMEN	Ticket No.
u must cancel this reservation prior to departure to retain	any ticket value.	Rate 149.00. Hotel Fax: 16165125701.			DOE/JANE M	Invoice No. 20200017
TRAVELER NOTICE - Baggage fee	charges vary by airline and are		rrival To Avoid No Showcharge.			Delta Air Lines American Express ********1006
subject to change. Please visit the op	perating carrier website of your					New Ticket Value: \$ 300.66
ticketed itinerary for applicable fees	es/.	Car Information				EXCHANGE: Orig. Ticket: 7703767832 EXCHANGE: Orig. Value \$ 184.03
		our mornation		/		Invoice No. 8900814998326
Please visit <u>https://www.dhs.gov/how</u> most up to date wait time informatior		CONTRACTOR CONTRACTOR OF		Enterprise Rent A Car	DOE/JANE M	Service Fee
		- Internet	Intermediate 2 or 4 Door Automatic A/C Any Fuel	Rate USD 35.00 Daily		American Express *******1006
rday, June 1st	Southwest Airlines		Unlimited free miles / 0.00	Approx. Total	Total Invoiced · July 1, 2024	
🚫 MDW CVG	Wanna Get Away	Disk Us	mile	USD 105.43		
Southwest Chicago IL Cincinnati OH		Pick Up		Drop Off	Trip Remarks	
WN 497 10:20am 12:25pm		5500 44th St Se Airport Terminal	Conf. No.	Gerald R Ford Intl Airport 5500 44th St Se		
hrs 05 mins WN Confirmation	n			Airport Terminal	Division/College/School Employee ID	
249 Miles (est)		Phone: 833-789-0755		Phone: 833-789-0755	Traveler Type	
Boeing 737		Frequent Penter Number bo	a hear applied	Filone. 035-768-0755	Arranger Approver	
		Frequent Renter Number ha	t accept debit cards at this locatio	n A gradit gard may be peoded		
Are you missing out on frequent traveler benefits? Sign up for Southwest Rapid Rewards.		for rental car pick-up.	accept debit cards at this locate	n. A Great Gard may be needed	Traveler's Toolbox	
rance Seat Assignment Not Available.					Traveler's Toolbox	
-9					Instant Invoice	TO A WALL T
					View your trips in one place	TSA Wait Times

\$ 116.63 USD

USD

\$121.63 USD

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ONLINE SUPPORT CHAT

Connect live with our online support team through five different pages in Concur.

Ask Fox

LIVE

Just look for the "Ask Fox" icon.

Concur chat is available 8am – 5:30pm M-F

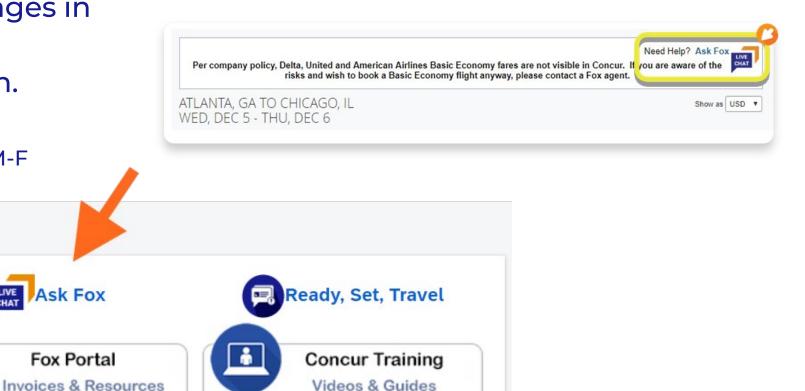
Company Notes

online@foxworldtravel.com

Concur Status

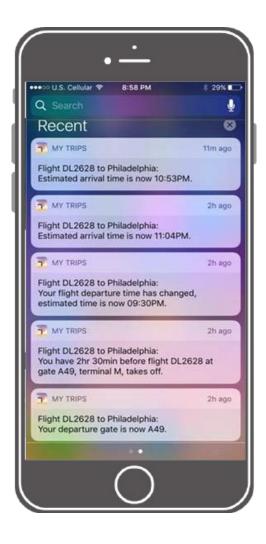
Operating Normally

My Profile - Personal Information Choose Jump To: Personal Information Need Help? Ask Fox LIVE Disabled fields (gray) cannot be changed. If there are errors in these fields, contact your company's trail Travel's Online Support desk at 866-947-9146 Option 3. If you plan to travel internationally you must add your passport information to your profile Fields marked[Required] and [Required**] (validated and required) must be completed to save your profile



ALTITUDE FLIGHT MONITORING

- Provides monitoring of itineraries and enables up-to-the-minute flight status information before and during travel
- Delivers real-time flight status information to travelers via text or email



WAIVERS 3i

STAYING A STEP AHEAD OF TRAVELER DISRUPTION

Airline Waiver Notification

Subject Line: Fox World Travel Notice: Airline Penalty Waiver Applies to Your Travel Reservation



WAIVER AVAILABLE

A penalty waiver has been issued for your upcoming trip. This waiver may allow you to modify your travel plans at no additional cost.

WAIVER DETAILS

- Traveler Name: Vincent Fentress
- Waiver Description: KLM Royal Dutch Airlines Amsterdam Strong Winds
- Impacted Travel Dates: 2018-09-21 to 2018-09-21
- Affected Airport: Schiphol Airport Amsterdam, NL
- Your Fox Record Locator: R8QQNC

CURRENT TRIP INFORMATION

Date	Flight #	Origin	Destination	Depart	Arrive	Operated By
21Sep	KL1854	Dusseldorf (DUS)	Amsterdam (AMS)	8:15A	9:10A	Kim Cityhopper
21Sep	KL6051	Amsterdam (AMS)	Detroit (DTW)	10:30A	1:08P	Delta Air Lines
21Sep	KL7721	Detroit (DTW)	Appleton (ATW)	3:40P	4:04P	Delta Air Lines

ALTERNATE FLIGHT OPTION

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Date	Flight #	Origin	Destination	Depart	Arrive	Operated By
21Sep	KL6025	Dusseldorf (DUS)	Atlanta (ATL)	1035A	230P	Delta Air Lines
	KL5896	Atlanta (ATL)	Appleton (ATW)	753P	902P	Delta Air Lines

Flight availability is limited.

- No <u>quarantee</u> seats will remain available
- All airline rules, including baggage fees, apply

To change your trip

and take advantage of this waiver, call 888-230-8833 or email fwt01@foxworldtravel.com

Waiver Requirement Detailed Information





SAFETY ON THE ROAD

DUTY OF CARE DEFINED

An organization's legal and ethical obligation to do everything reasonably practical to protect the health and safety of employees

HOW FOX HELPS

- Global Watch
- Traveler tracking & communication tools
- Risk management integration



Safe To Go

Specific Traveler Alerts

Travel Alert Notification from Fox World Travel





SAFETOGO°

Travel Alert Notification

Moderate Level Travel Alert - UNITED STATES OF AMERICA: Activists to stage protest in Irving, Texas

Passenger(s)

Passenger Name	Booking Reference	Account	Itinerary Start Date
JENNIFER MARGARET RODRIGUEZ	PGP8PT	C15FOX - FOX WORLD TRAVEL	2023-08-13

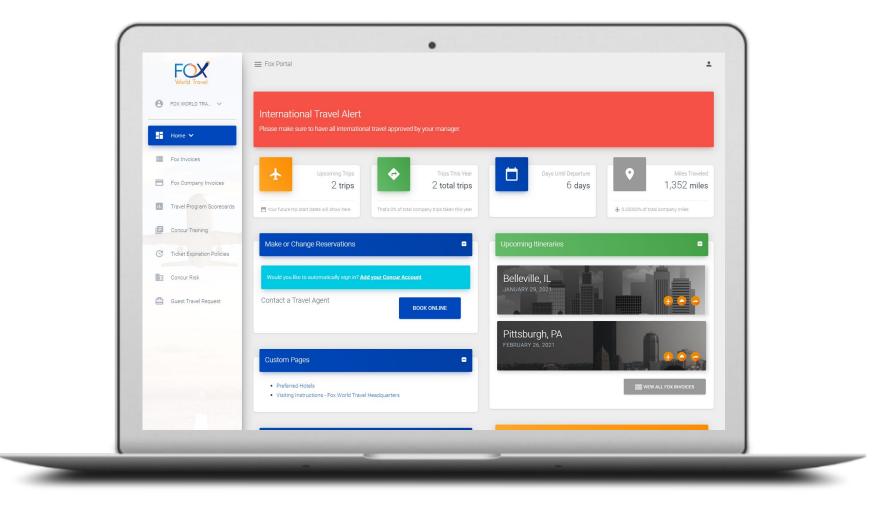
This Travel Safety and Disruptions alert may pose a risk to travel plans. If you are currently in TEXAS KING Restaurant & Meat - 3455 N Belt Line Rd #103, Irving, TX 75062, United States and/or have plans to be in the area before the alert expires (2023-08-14), you may want to contact your travel agent to make alternative travel arrangements.

Moderate - UNITED STATES OF AMERICA: Activists to stage protest in Irving, Texas

UNITED STATES OF AMERICA: Activists to stage protest in Irving, Texas Local sources indicated that activists will stage a protest near the TEXAS KING Restaurant and Meat building (3455 north Belt Line Road) in Irving, Texas, from 19:30 local time (00:30 GMT, 14 August) in support of Pakistan Tehreek-e-Insaf party's leader and former prime minister of Pakistan, Imran Khan, who was arrested in Pakistan. ADVICE: Anticipate localised disruptions and heightened security in the vicinity of the rally site. Plot route bypasses.

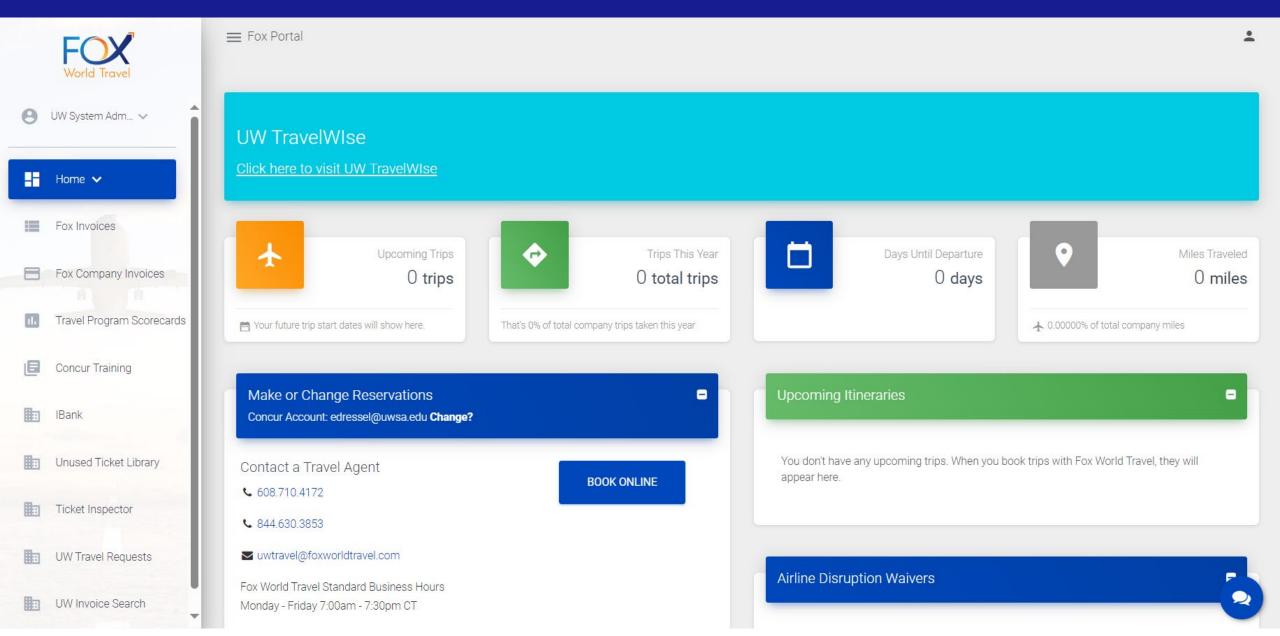


PROGRAM RESOURCES IN ONE PLACE



2024 Fox proprietary and confidential

FOX PORTAL HOMEPAGE

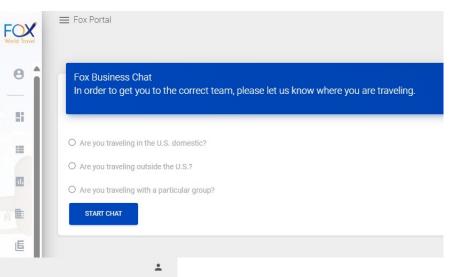


AGENT CHAT

≡ Fox Portal

Connect live with an agent through the Fox Portal or your e-invoice.

Agent chat is available 7am – 10:30pm M-F (after-hours fees apply after 7:30pm)



FOX World Travel	
e E	UW TravelWIse <u>Click here to visit UW TravelWIse</u>
	Upcoming Trips Upcoming Trips Trips This Year 0 trips 1 total trip Your future trip start dates will show here. Trips 0% of total company trips taken this year Image: Company trips taken this year
Ē	Make or Change Reservations Upcoming Itineraries Concur Account: kkitchner@foxworldtravel.com Change?
L.	Contact a Travel Agent BOOK ONLINE 608.710.4172 BOOK ONLINE 844.630.3853 You don't have any upcoming trips. When you book trips with Fox World Travel, they will appear here.
# #	✓ uwtravel@foxworldtravel.com Airport Delays Fox World Travel Standard Business Hours Image: Construction of the standard Business Hours Monday - Friday 7:00am - 7:30pm CT Image: Construction of the standard Business Hours
	Emails are not responded to outside Fox World Travel standard business hours. Additional fees will apply if calling outside of standard business hours.

UW INVOICE SEARCH

Like the current Travel Inc Invoice Search tool, the new Fox Invoice Search tool will allow you to access any UW reservation with either a Fox Record Locator or a 10-digit ticket number.

Invoice Search			
Passenger Name Record (Record Locator)	Ticket Number		
Enter Record Locator	Enter Ticket Number	SEARCH	CLEAR SEARCH

ANTICIPATED TRANSITION CHALLENGES

- Unused ticket utilization
 - Encourage travelers to rebook unused ticket credits prior to July 1st transition date easiest option!
 - Travel Inc agreed to support unused tickets for 3 months post transition for a higher service fee – not ideal
 - No ability to use/access unused ticket (regardless of airline expiration date), after September 30, 2024
- Active reservation transfer
 - Some airlines (mostly international) may not allow Fox to service tickets booked with Travel Inc. If you are having issues, please involve your campus Travel Manager
 - <u>Resources | Travel (wisconsin.edu)</u>
- Change management and new fee structure
- Administrative Group process replacement

THINGS WE ARE MOST EXCITED ABOUT



Agency support improvements

- Dedicated Fox agents that support Concur
- Dedicated higher education team
- Designated international agents and international review team
- On-demand chat in Concur with Fox's technical support or agent teams

Replacements to the Administrative Group booking process

- New "One-time Individual Booking Request Form" and "Custom Booking Solution"
- New dashboard for administrators to manage their booking requests



FOX TRANSITION – WEBINARS/TRAININGS

• June 2024: Traveler Transition Readiness Sessions

• Demo Fox-specific technology such as invoices, Fox Portal, past-date invoice retrieval, guest booking, flight monitoring, etc

• July 2024: Open House/General Q&A Sessions

- Review any post-go-live topics that were identified as pain-points or particularly meaningful to travelers and admins
- Provide open-forum time for attendees to ask general questions or request demos on specific topics/technologies
- September 2024: Back to school/back to travel sessions

*To register for transition sessions, visit <u>UW TravelWIse Agency Transition</u> webpage Past webinars are available to listen to



THANK YOU FOR ATTENDING