

## AMENDMENT NO. 5

UW SYSTEM ADMINISTRATION  
SYSTEM PROCUREMENT OFFICE  
780 REGENT STREET  
MADISON, WI 53708

CONTRACT NO. PS-15-2254  
DATE: June 17, 2024

COMMODITY OR SERVICE: Student Loan Billing Services for University of Wisconsin System

CONTRACT TERM: April 1, 2015 through March 31, 2016 with nine (9) automatic one (1) year extensions. The contract shall be automatically extended unless either party notifies the other in writing one hundred and twenty days prior to the anniversary date. The total contractual length will be ten (10) years.

RE: Student Loan Billing Services for the University of Wisconsin System

VENDOR:  
Heartland Campus Solutions ECSI  
Attn: Mr. Andrew Rozzi and Mr. Christopher Stompanato  
4320 Winfield Road, Ste 200  
Warrenville, IL 60555

FEIN: 25-1222771

REVISION NO. 1: This revision change Extends the Contract Term by Mutual Agreement as follows:

The contract Term as defined in Section 1.0 Introduction and Purpose, Item 1.7 Length of Contract shall be extended as follows:

The initial Contract Term ending on March 31, 2025 shall be extended beginning on April 1, 2025 through June 30, 2026. Beginning on July 1, 2026 the contract shall be extended for a one (1) year period with four (4) automatic one (1) year extensions.

This contract shall automatically be extended into the next period unless either party notifies the other in writing one hundred and eighty (180) days prior to the expiration of the initial or succeeding contract year terms. Contract end date is June 30, 2030

REVISION NO. 2: This revision adds the Recovery Select Solution to the PS-15-2254 Student Loan Billing Services for University of Wisconsin System agreement as follows:

### Overview

Program to start on the date shown on this Amendment No. 5 and replaces the language of Amendment No. 3.

ECSI is to provide a solution for the billing and management of past-due student tuition accounts. The solution is integrated to Peoplesoft and automates the process for contacting and engaging past-due students, establishing payment arrangements, processing payments, collection agency placement, and processing of payments made to collection agencies.

ECSI’s RecoverySelect<sup>SM</sup> solution is a tool for helping schools resolve more of their past due receivable balances while sending fewer students to collection or government agencies each semester. By using our student-centric approach and a timely, consistent process for engagement, ECSI has helped thousands of students get back on track financially, re-enroll in school and obtain their degrees.

**COST SCHEDULE**

Based on the number of accounts loaded annually, as estimated by the institution, the RecoverySelect fees are shown below.

Maximum Number of Accounts Loaded (over 12-month Period)	Monthly Cost	Annual Cost	Cost Per Account Over Maximum Number of Accounts Loaded (over 12-month period)
500	\$1,750.00	\$21,000.00	\$42.00
750	\$2,262.50	\$30,750.00	\$41.00
1000	\$3,333.33	\$40,000.00	\$40.00
1500	\$4,875.00	\$58,500.00	\$39.00
2000	\$6,166.66	\$74,000.00	\$37.00
2000+	TBD by Mutual Agreement	TBD by Mutual Agreement	TBD by Mutual Agreement

\*In addition there will be a one-time \$2,500.00 Implementation Fee assessed for all new on-boarded campuses.

**WHAT IS INCLUDED IN ANNUAL COST**

- Peoplesoft Connect Module – SIS Integration
- Data Scrubs and Data Monitoring Services
- Address and Cell Phone Skip Tracing
- Daily Bankruptcy Monitoring
- Past Due Letter Series
- Live Agent Phone Calls
- Letter Generation of Letter Merge File Generation
- Generation of Call Log
- Auto Agency Placement
- Standard Branded Client Portal – Including Dashboard and Administrative Reports
- Collection Agency Scorecard
- Standard Branded Student Portal (web and mobile-enabled)

- Transfer of Funds
- Payment Reconciliation Reports
- Dedicated Client Support
- Technical Support for Tier 1 – Tier 4 client inquiries
- Technical Support for Tier 3 and Tier 4 student inquiries

**FULLY CUSTOMIZED PAYMENT PLANS**

All RecoverySelect payment plan parameters shall be determined by the school (e.g. maximum plan length, minimum monthly payments, etc.) Traditionally, Payment Plan Enrollment Fees are assessed to the student. However, the school may absorb this fee, if desired.

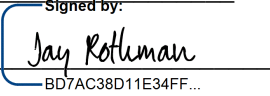
**ELECTRONIC PAYMENT OPTIONS & BANKING FEES**

Payment Processing & Banking Fees	Billed	Cost
Recurring ACH Payments	Per Transaction	Waived
One Time Direct Debit/ACH Payments	Per Transaction	.99
Credit Card Payments	Per Transaction	2.85% + \$1.00
Returned Payment / Non-Sufficient Funds	Per Transaction	15.00

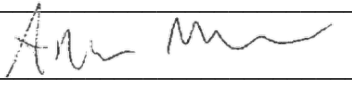
*Note: Payment processing fees may be passed along to the payer, if desired.*

**ACKNOWLEDGEMENT:**

TO BE COMPLETED BY UNIVERSITY OF WISCONSIN SYSTEM:

BY: Jay Rothman  
 SIGNATURE:   
 TITLE: President  
 DATE: 8/6/2024 | 8:08 AM CDT  
 PHONE: (608) 265-0557 \_\_\_\_\_  
 EMAIL: pschlough@uwsa.edu \_\_\_\_\_

TO BE COMPLETED BY CONTRACTOR:  
 FIRM NAME: Heartland Campus Solutions ECSI  
 FIRM ADDRESS: 181 Montour Run Road  
 Coraopolis, PA 15108

BY: Adam McDonald  
 SIGNATURE:   
 TITLE: President  
 DATE: 7/22/24  
 PHONE: 412.788.3900  
 EMAIL: sales@ecsi.net  
 FEIN: 25-1222771

**FOR THE ADMINISTRATIN OF THIS CONTRACT AMENDMENT CONTACT:**

**Paul D. Schlough**  
**UWS Procurement Manager**  
**UW System Administration Office of Procurement**  
**Phone: 608-265-0557**  
**E-Mail: [paul.schlough@wisconsin.edu](mailto:paul.schlough@wisconsin.edu)**